Supporting independent schools with overdue fees

A discreet, relationship-led approach

When fees go unpaid, it's rarely straightforward

For independent schools, overdue fees are about more than numbers on a balance sheet.

They're often linked to sensitive family circumstances, long-standing relationships, and the school's reputation within its community.

Finance teams can find themselves balancing the need to protect goodwill with increasing pressure on cashflow. It's understandable that many schools are cautious about how — and when — they seek external support.

A calm, parent-centred approach

Our role is to support schools in ways that reflect their values and protect relationships at every stage.

- **Respectful communication** - Clear, measured contact that avoids confrontation or unnecessary escalation
- **Agreed tone and boundaries** - Nothing happens without alignment on how families should be approached
- **Focus on early momentum** - Helping bring conversations back onto a constructive footing
- **Proportionate escalation only where appropriate** - Always considered carefully and never as a default

Working alongside your bursar and finance team

We act as an extension of your internal team, not a replacement.

Schools retain full visibility and control at all times. Our focus is on taking pressure off your team, providing structure and consistency, and helping you navigate sensitive situations with confidence.

- **Discreet and confidential**
- **Clear updates and transparency**
- **No one-size-fits-all process**
- **Reputation and relationships come first**

When this support can be helpful

Schools tend to reach out to us when aged fees begin to accumulate, internal follow-up becomes harder to sustain, or conversations with parents feel increasingly sensitive.

In these situations, a **structured, independent approach** can help reduce pressure on internal teams while protecting key relationships.

Our work is typically structured on a **no-win, no-fee basis**, meaning there is no upfront cost to the school and fees are payable only if funds are successfully recovered.

If helpful, a short **confidential conversation** is often enough to sense-check whether this approach is appropriate.

No obligation. Discreet and confidential.



Andrew Everett
Head of Debt Recovery
+44 (0) 208 662 6072
andrew.everett@babr.co.uk

babr
DEBT RECOVERY